

"Maine's City of Opportunity"

Financial Services

TO: Peter Crichton, City Manager

FROM: Jill Eastman, Finance Director

REF: April 2017 Financial Report

DATE: May 10, 2017

The following is a discussion regarding the significant variances found in the City's April financial report. Please note that although the monthly financial report contains amounts reported by the School Department, this discussion is limited to the City's financial results and does not attempt to explain any variances for the School Department.

The City has completed its tenth month of the current fiscal year. As a guideline for tracking purposes, revenues and expenditures should amount to approximately 83.3% of the annual budget. However, not all costs and revenues are distributed evenly throughout the year; individual line items can vary based upon cyclical activity.

Revenues

Revenues collected through April 30th including the school department were \$68,070,433, or 84.53%, of the budget. The municipal revenues including property taxes were \$50,988,085, or 88.77% of the budget which dollar wise is less than the same period last year by \$273,290. The accounts listed below are noteworthy.

- A. March 15th the second installment for real estate taxes were due. The current year tax revenue is at 92.58% as compared to 96.01% last year. Courtesy notices were sent out in April for those taxpayers that hadn't paid their taxes. The notices went out about 2 weeks later this year than last. The lien process will begin late in May.
- B. Excise tax for the month of April is at 95.28%. This is a \$108,603 increase from FY 16. Our excise revenues for FY17 are 11.95% above projections as of April 30, 2017. I believe that we will exceed our estimate by the end of May.

Expenditures

City expenditures through April 2017 were \$33,826,744 or 85.02%, of the budget. Noteworthy variances are:

- A. Legal Services are currently over budget by \$51,862. There is currently \$100,000 budgeted in the City Manager's Department for a staff attorney that has not been used this fiscal year and will cover this overage.
- B. Health and Social Services: The Health and Social Services Department is currently over budget by \$18,841. We will continue to closely monitor expenditures through the remainder of the fiscal year.
- C. Water and Sewer is over budget by \$11,546. The final quarterly bill for the hydrants had a significant increase that we were not aware was coming. I have adjusted the FY18 budget to include this increase.

<u>Investments</u>

This section contains an investment schedule as of April 30th. Currently the City's funds are earning an average interest rate of ..68%.

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Respectfully submitted,

Jeem Castran

Jill M. Eastman Finance Director

CITY OF AUBURN, MAINE BALANCE SHEET - CITY GENERAL FUND, WC AND UNEMPLOYMENT FUND AS of April 2017, March 2017, and June 2016

ASSETS	•	UNAUDITED April 30 2017		JNAUDITED March 31 2017	Increase (Decrease)			AUDITED JUNE 30 2016	
CASH	\$	22,849,902	\$	24,353,894	\$	(1,503,992)	\$	10,809,594	
RECEIVABLES	Ψ	22,043,302	Ψ	24,000,004	Ψ	(1,303,992)	Ψ	10,003,334	
ACCOUNTS RECEIVABLES		2,043,423		2,127,760		(84,337)		2,561,677	
TAXES RECEIVABLE-CURRENT		2,009,885		3,205,660		(1,195,775)		1,015,068	
DELINQUENT TAXES		624,012		627,928		(3,916)		613,248	
TAX LIENS		638,523		694,850		(56,327)		473,362	
NET DUE TO/FROM OTHER FUNDS		568,939		3,222,420		(2,653,481)		2,298,596	
TOTAL ASSETS	\$	28,734,684	\$	34,232,512	\$	(5,497,828)	\$	17,771,545	
LIABILITIES & FUND BALANCES									
ACCOUNTS PAYABLE	\$	(99,757)	\$	(34,537)	\$	(65,220)	\$	(643,393)	
PAYROLL LIABILITIES	•	(384,750)	•	(1,346,666)	•	961,916	•	-	
ACCRUED PAYROLL		-		529,353		(529,353)		(3,934,340)	
STATE FEES PAYABLE		(64,659)		(80,601)		15,942		-	
ESCROWED AMOUNTS		(7,292)		(6,692)		(600)		(12,981)	
DEFERRED REVENUE		(3,182,974)		(4,382,034)		1,199,060		(1,970,197)	
TOTAL LIABILITIES	\$	(3,739,433)	\$	(5,321,177)	\$	1,581,744	\$	(6,560,911)	
FUND BALANCE - Unassigned	\$	(23,128,281)	\$	(27,044,365)	\$	3,916,084	\$	(6,158,083)	
FUND BALANCE - Assigned	\$	(783,311)	\$	(783,311)	\$	0	\$	(2,084,993)	
FUND BALANCE - Nonspendable-long term receivable	es						\$	(1,341,590)	
FUND BALANCE - Restricted		(1,083,659)		(1,083,659)		-		(1,625,968)	
TOTAL FUND BALANCE	\$	(24,995,250)	\$	(28,911,335)	\$	3,916,085	\$	(11,210,634)	
TOTAL LIABILITIES AND FUND BALANCE	\$	(28,734,684)	\$	(34,232,512)	\$	5,497,828	\$	(17,771,545)	

CITY OF AUBURN, MAINE REVENUES - GENERAL FUND COMPARATIVE THROUGH April 30, 2017 VS April 30, 2016

		FY 2017		ACTUAL REVENUES	% OF		FY 2016		ACTUAL REVENUES	% OF	
REVENUE SOURCE		BUDGET	TH	IRU APR 2017	BUDGET		BUDGET	TH	RU APR 2016	BUDGET	VARIANCE
TAXES PROPERTY TAX REVENUE-	\$	46 022 425	\$	42 64E 600	92.58%	\$	44 024 202	¢	42,264,083	96.01%	351,526
PRIOR YEAR TAX REVENUE	э \$	46,032,435	\$	42,615,609 798,433	92.56%	Ф \$	44,021,283	\$	952,333	90.01%	,
HOMESTEAD EXEMPTION REIMBURSEMENT	\$	750,000	\$	569,088	75.88%	\$	505,000	\$	258,527	51.19%	. , ,
ALLOWANCE FOR ABATEMENT	\$	700,000	\$	-	7 3.00 70	\$	-	\$	200,027	31.1370	,
ALLOWANCE FOR UNCOLLECTIBLE TAXES	\$	_	\$	_		\$	_	\$	_	Š	
EXCISE	\$	3,365,000	\$	3,206,310	95.28%	\$	3,350,000	\$	3,097,707	92.47%	
PENALTIES & INTEREST	\$	150,000	\$	120,100	80.07%	\$	150,000	\$	104,522	69.68%	,
TOTAL TAXES	\$	50,297,435	\$	47,309,540	94.06%	\$	48,026,283	\$	46,677,172	97.19%	- ,
LICENCES AND DEDMITS											
LICENSES AND PERMITS BUSINESS	ď	48,000	Ф	52,044	108.42%	\$	48,300	Ф	54,436	112.70%	(2.202)
NON-BUSINESS	\$ \$	427,384	\$ \$	52,044 391.971	91.71%	\$ \$	356,800	\$ \$	271,370	76.06%	. , ,
TOTAL LICENSES	\$	475,384	\$	444,015	93.40%	\$	405,100	\$	325,806	80.43%	
TOTAL LIGENOLS	Ψ	470,004	Ψ	444,010	33.4070	Ψ	400,100	Ψ	020,000	00.4070	110,203
INTERGOVERNMENTAL ASSISTANCE											
STATE-LOCAL ROAD ASSISTANCE	\$	400,000	\$	399,292	99.82%	\$	440,000	\$	401,596	91.27%	(2,304)
STATE REVENUE SHARING	\$	1,468,313	\$	1,119,019	76.21%	\$	1,477,641	\$	1,187,553	80.37%	(68,534)
WELFARE REIMBURSEMENT	\$	59,000	\$	57,100	96.78%	\$	70,000	\$	41,638	59.48%	
OTHER STATE AID	\$	22,000	\$	2,681	12.19%	\$	22,000	\$	3,555	16.16%	. ,
CITY OF LEWISTON	\$	160,000	\$	-	0.00%	\$	155,000	\$	5,040	3.25%	
TOTAL INTERGOVERNMENTAL ASSISTANCE	\$	2,109,313	\$	1,578,092	74.82%	\$	2,164,641	\$	1,639,382	75.73%	(61,290)
CHARGE FOR SERVICES											
GENERAL GOVERNMENT	\$	132,640	\$	110,244	83.11%	\$	133,040	\$	107,778	81.01%	2,466
PUBLIC SAFETY	\$	139,077	\$	96,006	69.03%	\$	239,138	\$	72,139	30.17%	23,867
EMS TRANSPORT	\$	1,250,000	\$	855,675	68.45%	\$	1,250,000	\$	841,753	67.34%	13,922
TOTAL CHARGE FOR SERVICES	\$	1,521,717	\$	1,061,924	69.78%	\$	1,622,178	\$	1,021,670	62.98%	40,254
FINES											
PARKING TICKETS & MISC FINES	\$	65,000	\$	48,741	74.99%	\$	60,000	\$	54,640	91.07%	(5,899)
MISCELLANEOUS											
INVESTMENT INCOME	\$	10,000	\$	48,431	484.31%	\$	5,000	\$	41,370	827.40%	7,061
INTEREST-BOND PROCEEDS	\$	-	\$	-		\$	2,000	\$	-	0.00%	-
RENTS	\$	18,000	\$	24,897	138.32%	\$	18,000	\$	160,402	891.12%	(135,505)
UNCLASSIFIED	\$	10,000	\$	14,737	147.37%	\$	20,000	\$	37,200	186.00%	(22,463)
COMMERCIAL SOLID WASTE FEES	\$	-	\$	33,845		\$	-	\$	45,075	9	(11,230)
SALE OF PROPERTY	\$	20,000	\$	11,344	56.72%	\$	20,000	\$	503,063	2515.32%	
RECREATION PROGRAMS/ARENA	\$	-	\$	-		\$	-	\$	-	\$	•
MMWAC HOST FEES	\$	210,000	\$	284,464	135.46%	\$	210,000	\$	175,546	83.59%	,
TRANSFER IN: TIF	\$	1,537,818	\$	-	0.00%	\$	545,000	\$	545,000	100.00%	. , ,
TRANSFER IN: POLICE	\$					\$	45,000			0.00%	
TRANSFER IN: REC SPEC REVENUE	\$	54,718			0.00%	\$	42,718			0.00%	
TRANSFER IN: SPECIAL REVENUE	\$	-				\$	-			9	
ENERGY EFFICIENCY	\$	-	\$	1,625	47 450/	\$	-	\$	3,600	24.040/	(,)
CDBG	\$	254,127	\$	120,592	47.45%	\$	58,000	\$	18,524	31.94% \$,
UTILITY REIMBURSEMENT	\$	27,500	\$	5,838	21.23%	\$	37,500	\$	12,925	34.47%	
CITY FUND BALANCE CONTRIBUTION TOTAL MISCELLANEOUS	\$	825,000 2,967,163		545,772	0.00% 18.39%	\$	1,650,000 2,653,218		1,542,705	0.00% \$ 58.14% \$	
TOTAL GENERAL FUND REVENUES	\$	57,436,012		50,988,085	88.77%		54,931,420		51,261,375	93.32%	
TOTAL GENERAL FUND REVEROES	Ψ	37,430,012	Ψ	30,300,003	00.11/0	Ψ	37,331,720	Ψ	01,201,010	JJ.JZ /0 V	(213,230)
SCHOOL REVENUES											
EDUCATION SUBSIDY	\$	21,373,337		16,539,257	77.38%	\$	20,854,672		14,701,854	70.50%	
EDUCATION	\$	814,540		543,091	66.67%	\$	856,607		523,572	61.12%	
SCHOOL FUND BALANCE CONTRIBUTION	\$	906,882		-	0.00%	\$	906,882		<u>-</u>	0.00%	
TOTAL SCHOOL	\$	23,094,759	\$	17,082,348	73.97%	\$	22,618,161	\$	15,225,426	67.32%	1,856,922
GRAND TOTAL REVENUES	\$	80,530,771	\$	68,070,433	84.53%	\$	77,549,581	\$	66,486,801	85.73%	1,583,632

CITY OF AUBURN, MAINE EXPENDITURES - GENERAL FUND COMPARATIVE THROUGH April 30, 2017 VS April 30, 2016

DEPARTMENT		FY 2017 BUDGET		Unaudited EXP RU APR 2017	% OF BUDGET		FY 2016 BUDGET		Unaudited EXP RU APR 2016	% OF BUDGET	VARIANCE
ADMINISTRATION		50502.	•••		DODGE.		DODOL.	•••	110 711 11 2010	505021	774174102
MAYOR AND COUNCIL	\$	78,464	\$	69,464	88.53%	\$	77,366	\$	72,855	94.17%	\$ (3,391)
CITY MANAGER	\$	378,880	\$	194,488	51.33%	\$	269,340	\$	232,865	86.46%	. , ,
CITY CLERK	\$	177,906	\$	139,794	78.58%	\$	165,053	\$	137,812	83.50%	, ,
FINANCIAL SERVICES	\$	637,754	\$	519,798	81.50%	\$	619,855	\$	517,181	83.44%	. ,
HUMAN RESOURCES	\$	150,435	\$	70,330	46.75%	\$	143,526	\$	120,967	84.28%	. ,
INFORMATION TECHNOLOGY	\$	479,324	\$	419,044	87.42%	\$	390,190	\$	327,221	83.86%	, ,
LEGAL SERVICES	\$	45,650	\$	97,512	213.61%	\$	65,000	\$	85.844	132.07%	. ,
TOTAL ADMINISTRATION	\$	1,948,413	\$	1,510,430	77.52%	\$	1,730,330	\$	1,494,745	86.38%	
COMMUNITY CERVICES											
COMMUNITY SERVICES ECONOMIC & COMMUNITY DEVELOPMENT	\$	4 000 407	¢.	1.053.967	E 4 070/	¢.	1 067 711	æ	1.075.641	84.85%	¢ (04.674)
		1,938,437		, ,	54.37%	\$	1,267,711	\$,,-		· ()- /
HEALTH & SOCIAL SERVICES	\$	171,474	\$	190,315	110.99%	\$	184,711	\$	120,812	65.41%	. ,
RECREATION & SPECIAL EVENTS*	\$	341,772	\$	230,661	67.49%	\$	338,871	\$	239,728	70.74%	(-//
PUBLIC LIBRARY	\$	979,516	\$	818,609	83.57%	\$	979,516	\$	800,013	81.67%	
TOTAL COMMUNITY SERVICES	\$	3,431,199	\$	2,293,552	66.84%	\$	2,770,809	\$	2,236,194	80.71%	\$ 57,358
FISCAL SERVICES											
DEBT SERVICE	\$	6,406,845	\$	6,282,274	98.06%	\$	6,324,864	\$	6,178,784	97.69%	\$ 103,490
FACILITIES	\$	645,756	\$	425,896	65.95%	\$	653,080	\$	514,608	78.80%	\$ (88,712)
WORKERS COMPENSATION	\$	522,088	\$	522,088	100.00%	\$	496,536	\$	496,536	100.00%	\$ 25,552
WAGES & BENEFITS	\$	5,274,528	\$	4,380,710	83.05%	\$	5,171,309	\$	4,158,397	80.41%	\$ 222,313
EMERGENCY RESERVE (10108062-670000)	\$	375,289	\$	· · · -	0.00%	\$	375,289	\$	· · · -	0.00%	
TOTAL FISCAL SERVICES	\$	13,224,506	\$	11,610,968	87.80%	\$	13,021,078	\$	11,348,325	87.15%	\$ 262,643
PUBLIC SAFETY											
FIRE DEPARTMENT	\$	4,049,396	\$	3,526,731	87.09%	\$	4,099,634	\$	3.666.671	89.44%	\$ (139,940)
FIRE EMS	\$	590,997	\$	342,343	57.93%	\$	549,801	\$	310,602	56.49%	, ,
POLICE DEPARTMENT	э \$		Ф \$	3,133,710	80.87%	Ф \$	3,870,995	Ф \$	3,146,350	81.28%	
	\$	3,875,113	_			_		-			+ ()/
TOTAL PUBLIC SAFETY	Ф	8,515,506	\$	7,002,784	82.24%	\$	8,520,430	\$	7,123,623	83.61%	\$ (120,839)
PUBLIC WORKS											
PUBLIC SERVICES DEPARTMENT	\$	4,496,349	\$	3,735,810	83.09%	\$	4,525,898	\$	3,476,746	76.82%	\$ 259,064
SOLID WASTE DISPOSAL	\$	932,689	\$	659,770	70.74%	\$	927,278	\$	656,255	70.77%	
WATER AND SEWER	\$	599,013	\$	610,559	101.93%	\$	599,013	\$	599,013	100.00%	\$ 11,546
TOTAL PUBLIC WORKS	\$	6,028,051	\$	5,006,139	83.05%	\$	6,052,189	\$	4,732,014	78.19%	\$ 274,125
INTERGOVERNMENTAL PROGRAMS											
AUBURN-LEWISTON AIRPORT	\$	106,000	\$	107,066	101.01%	\$	105,000	\$	105,000	100.00%	\$ 2,066
E911 COMMUNICATION CENTER	\$	1,088,857	\$	837,854	76.95%	\$	1,069,122	\$	805,392	75.33%	. ,
LATC-PUBLIC TRANSIT	\$	182,244	\$	182,244	100.00%	\$	209.244	\$	233,349	111.52%	* * * * * * * * * * * * * * * * * * * *
LA ARTS	\$	102,244	\$	102,244	100.0076	\$	209,244	\$	233,349	111.52/0	\$ (31,103)
TAX SHARING	\$	270.000	\$	18.015	6.67%	\$	270.000	\$	21.066	7.80%	Ŧ
TOTAL INTERGOVERNMENTAL	\$	1,647,101	\$	1,145,179	69.53%	\$	1.653.366	\$	1,164,807	7.80%	+ (-,,
TOTAL INTERGOVERNMENTAL	Φ	1,047,101	Φ	1,145,179	09.55%	Ф	1,000,000	Φ	1,164,607	70.45%	\$ (19,020)
COUNTY TAX	\$	2,167,824	\$	2,167,824	100.00%	\$	2,142,268	\$	2,142,268	100.00%	. ,
TIF (10108058-580000)	\$	2,824,803	\$	2,977,134	105.39%	\$	2,599,914	\$	2,824,802	108.65%	. ,
OVERLAY	\$	-	\$	112,734		\$	-	\$	-	0.00%	. ,
TOTAL CITY DEPARTMENTS	\$	39,787,403	\$	33,826,744	85.02%	\$	38,490,384	\$	33,066,778	85.91%	\$ - \$ 759,966
EDUCATION DEPARTMENT	\$	40,743,368	\$	26,924,344	66.08%	\$	39,062,197	\$	21,803,817	55.82%	\$ 5,120,527
TOTAL GENERAL FUND EXPENDITURES	\$	80,530,771	\$	60,751,088	75.44%	\$	77,552,581	\$	54,870,595	70.75%	\$ 5,880,493

CITY OF AUBURN, MAINE INVESTMENT SCHEDULE AS OF April 30, 2017

INVESTMENT		FUND	BALANCE April 30, 2017	BALANCE March 31, 2017	INTEREST RATE	
ANDROSCOGGIN BANK	449	CAPITAL PROJECTS	\$	4,181,483.96	\$ 4,179,766.10	0.45%
ANDROSCOGGIN BANK	502	SR-TIF	\$	1,007,596.01	\$ 1,007,182.07	0.45%
ANDROSCOGGIN BANK	836	GENERAL FUND	\$	4,076,289.00	\$ 4,074,614.93	0.45%
ANDROSCOGGIN BANK	801	WORKERS COMP	\$	50,336.09	\$ 50,315.42	0.45%
ANDROSCOGGIN BANK	748	UNEMPLOYMENT	\$	50,336.06	\$ 50,315.39	0.45%
ANDROSCOGGIN BANK	684	EMS CAPITAL RESERVE	\$	231,169.67	\$ 231,074.72	0.45%
NORTHERN CAPITAL	02155	CAPITAL PROJECTS	\$	750,000.00	\$ 750,000.00	0.70%
NORTHERN CAPITAL	02155	GENERAL FUND	\$	500,000.00	\$ 500,000.00	0.70%
NORTHERN CAPITAL	02155	GENERAL FUND	\$	500,000.00	\$ 500,000.00	1.00%
NORTHERN CAPITAL	02155	GENERAL FUND	\$	500,000.00	\$ 500,000.00	1.15%
NORTHERN CAPITAL	02155	GENERAL FUND	\$	250,000.00	\$ 250,000.00	1.25%
GRAND TOTAL			\$	12,097,210.79	\$ 12,093,268.63	0.68%

EMS BILLING SUMMARY OF ACTIVITY July 1, 2016 - June 30, 2017 Report as of April 30, 2017

	Beginning Balance				Α	pril 2017				Ending Balance
	04/01/17	1	lew Charges	Payments		Refunds	A	djustments	Write-Offs	4/30/2017
Bluecross	\$ 43,006.81	\$	3,431.00	\$ (3,627.82)			\$	(3,952.32)		\$ 38,857.67
Intercept	\$ 34.80	\$	500.00	\$ (400.00)						\$ 134.80
Medicare	\$ 118,384.50	\$	91,913.80	\$ (36,597.36)			\$	(50,492.96)		\$ 123,207.98
Medicaid	\$ (35,472.19)	\$	32,648.40	\$ (21,528.05)			\$	(25,255.31)		\$ (49,607.15)
Other/Commercial	\$ 155,422.77	\$	58,355.60	\$ (30,409.79)	\$	1,061.40	\$	(13,261.65)		\$ 171,168.33
Patient	\$ 535,463.01	\$	9,979.40	\$ (6,096.01)	\$	981.82	\$	(1,120.00) \$	(19,603.45)	\$ 519,604.77
Worker's Comp	\$ (685.00)	\$	-	\$ (671.00)						\$ (1,356.00)
TOTAL	\$ 816,154.70	\$	196,828.20	\$ (99,330.03)	\$	2,043.22	\$	(94,082.24)		\$ 802,010.40

EMS BILLING BREAKDOWN -TOTAL CHARGES July 1, 2016 - June 30, 2017 Report as of April 30, 2017

	July 2016	August 2016	Sept 2016	Oct 2016	Nov 2016	Dec 2016	Jan 2017	Feb 2017	Mar 2017	Apr 2017	Adjustment	Totals	% of Total
											7.0,000		
No Insurance Information		\$ 4,649.80								\$ 6,824.40	\$ (4,649.80)	\$ 6,824.40	0.37%
Bluecross	\$ 10,000.40	\$ 13,101.80	\$ 7,886.80	\$ 10,183.80	\$ 7,624.60	\$ 6,585.00	\$ 9,587.80	\$ 11,865.60	\$ 12,507.20	\$ 3,431.00	\$ 3,798.20	\$ 96,572.20	5.26%
Intercept	\$ 200.00	\$ 800.00	\$ 200.00	\$ 400.00	\$ 434.80	\$ 300.00	\$ 600.00	\$ 800.00	\$ 500.00	\$ 500.00	\$ 1,025.00	\$ 5,759.80	0.31%
Medicare	\$ 65,787.40	\$ 79,078.20	\$ 87,750.40	\$ 101,560.20	\$ 70,601.00	\$ 53,336.40	\$ 111,207.20	\$ 86,026.00	\$ 79,304.60	\$ 91,913.80	\$ 18,360.40	\$ 844,925.60	46.03%
Medicaid	\$ 34,317.20	\$ 36,679.60	\$ 25,523.80	\$ 34,320.80	\$ 35,292.20	\$ 24,267.60	\$ 29,678.80	\$ 24,905.20	\$ 28,541.20	\$ 32,648.40	\$ 9,708.80	\$ 315,883.60	17.21%
Other/Commercial	\$ 54,548.80	\$ 49,906.40	\$ 44,401.40	\$ 39,102.00	\$ 34,393.20	\$ 34,834.60	\$ 49,913.80	\$ 40,053.60	\$ 48,240.00	\$ 51,531.20	\$ (6,896.40)	\$ 440,028.60	23.97%
Patient	\$ 16,125.40	\$ 20,867.80	\$ 12,572.60	\$ 13,732.00	\$ 20,298.20	\$ 6,623.80	\$ 15,335.40	\$ 16,101.40	\$ 14,046.40	\$ 9,979.40	\$ (22,790.40)	\$ 122,892.00	6.69%
Worker's Comp	\$ 651.40				\$ 728.40						\$ 1,444.20	\$ 2,824.00	0.15%
TOTAL	\$ 181,630.60	\$ 205,083.60	\$ 178,335.00	\$ 199,298.80	\$ 169,372.40	\$ 125,947.40	\$ 216,323.00	\$ 179,751.80	\$ 183,139.40	\$ 196,828.20	\$ 0.00	\$ 1,835,710.20	100.00%

EMS BILLING BREAKDOWN -TOTAL COUNT July 1, 2016 - June 30, 2017 Report as of April 30, 2017

	July	August	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr		% of
<u>-</u>	2016	2016	2016	2016	2016	2016	2017	2017	2017	2017	Totals	Total
												0.500/
No Insurance Information		6								8	14	0.59%
Bluecross	12	15	9	12	10	8	12	14	15	4	111	4.67%
Intercept	2	10	2	4	8	3	6	8	5	5	53	2.23%
Medicare	80	99	105	126	87	69	138	111	98	111	1024	43.12%
Medicaid	45	50	33	44	45	35	38	31	35	41	397	16.72%
Other/Commercial	69	65	56	54	44	49	68	52	63	68	588	24.76%
Patient	20	25	16	17	25	15	19	20	17	12	186	7.83%
Worker's Comp	1				1						2	0.08%
		_						_		·	·	·
TOTAL	229	270	221	257	220	179	281	236	233	249	2375	100.00%

TOTAL REVENUE COLLECTED AS OF 4/30/17 \$ 855,67526.
TOTAL EXPENDITURES AS OF 3/31/17 \$ 342,343.49.

EMS BILLING AGING REPORT

July 1, 2016 to June 30, 2017

Report as of April 30, 2017

	Current	31-60	61-90	91-120	121+ days	Totals
Bluecross	\$ 3,046.22	65% \$ 1,563.00	33% \$ 85.56	2% \$ -	0% \$ - 0%	\$ 4,694.78 0.59%
Intercept	\$ 200.00	100% \$ -	0% \$ -	\$ -	\$ - 0%	\$ 200.00 0.02%
Medicare	\$ 48,910.64	99% \$ 886.40	2% \$ -	0% \$ -	0% \$ (483.83) -1%	\$ 49,313.21 6.15%
Medicaid	\$ 28,270.93	87% \$ 799.43	2% \$ 72.57	0% \$ -	0% \$ 3,310.13 10%	\$ 32,453.06 4.05%
Other/Commercial	\$ 45,172.79	66% \$ 11,900.32	17% \$ (601.44) -	1% \$ 2,329.56	3% \$ 9,882.51 14%	\$ 68,683.74 8.56%
Patient	\$ 28,326.21	4% \$ 28,196.21	4% \$ 25,728.72	4% \$ 21,449.76	3% \$ 542,964.71 84%	\$ 646,665.61 80.63%
Worker's Comp	\$ -	\$ -	\$ -	\$ -	\$ -	\$ - 0.00%
TOTAL	\$ 153,926.79	\$ 43,345.36	\$ 25,285.41	\$ 23,779.32	\$ 555,673.52	\$ 802,010.40
	19%	5%	3%	3%	69%	100% 100.00%

	1902	1905 Winter	1909 Kittyhawk	1910 Community	1913 Police Fitness	1914 Oak Hill	1915 Fire Training	1917 Wellness	1922 Walmart	1926 Healthy	1927 Insurance	1928	1929 Fire	1930 211
Fund Balance 7/1/16	Riverwatch \$ 998,289.00 \$	3,504.80	Park \$ 44,875.00	Service \$ 3,822.59	Equipment \$ 5,932.53 \$	Cemeteries 27,084.76 \$	3,511.16 \$		7,158.93	\$ (169.41)	\$ (42,276.05) \$	Vending 97.26 \$	Prevention 4,094.47 \$	Fairview (566,303.71)
Revenues FY17	\$ 46,239.95 \$	9,300.00		\$ 526.70			\$	3,839.00 \$	2,302.94	\$ 8,164.96	\$ 36,919.67 \$	967.00		
Expenditures FY17	\$ 117,434.25 \$	14,335.10		\$ 47.95		\$	5,000.00 \$	4,045.19 \$	2,563.95	\$ 3,360.00	\$ 20,802.00 \$	1,401.06		
Fund Balance 4/30/17	\$ 927,094.70 \$	(1,530.30)	\$ 44,875.00	\$ 4,301.34	\$ 5,932.53 \$	27,084.76 \$	(1,488.84) \$	4,451.16 \$	6,897.92	\$ 4,635.55	\$ (26,158.38) \$	(336.80) \$	4,094.47 \$	(566,303.71)
	1931	2003 Byrne	2005	2006	2007 Seatbelt	2008 Homeland	2010 State Drug	2013 OUI	2014 Speed	2019 Law Enforcement	2020	2025 Community	2030	2032
Fund Balance 7/1/16	Donations \$ 4,030.22 \$	JAG 5,601.31	MDOT \$ (300,767.41)	PEACE \$ 5,113.91	Grant \$ 3,838.00 \$	Security (79,902.47) \$	Money 32,161.49 \$	Grant 20,076.97 \$	9,286.00	Training \$ (2.764.26)	CDBG \$ 4,390,795.83 \$	Cords 29,363.56 \$	Parking 7,326.18 \$	(4,994.50)
														(1,55 1.56)
Revenues FY17	\$ - \$	2,120.64	\$ -	\$ 4,130.91	Ş	102,245.77 \$	5,311.48 \$	19,650.00 \$	10,005.00	\$ 4,786.00	\$ 566,727.54 \$	3,021.12 \$	132,273.16	
Expenditures FY17	\$ 141.03 \$	1,427.74		\$ 3,762.15	\$	95,977.05 \$	19,014.67 \$	19,748.60 \$	8,172.00	\$ 5,100.00	\$ 570,480.60 \$	3,484.05 \$	157,541.45	
Fund Balance 4/30/17	\$ 3,889.19 \$	6,294.21	\$ (300,767.41)	\$ 5,482.67	\$ 3,838.00 \$	(73,633.75) \$	18,458.30 \$	19,978.37 \$	11,119.00	\$ (3,078.26)	\$ 4,387,042.77 \$	28,900.63 \$	(17,942.11) \$	(4,994.50)
	2033 Safe School/ Health (COPS)	2038 COPSAP Grant	2037 Bulletproof Vests	2038 Community Action Team	2040 Great Falls TV	2041 Blanche Stevens	2042 High Visibility	2044 Federal Drug Money	2045 Forest	2046 Joint Land Use Study	2048 TD Tree	2050 Project Lifesaver	2051 Project	2052 Nature
Fund Balance 7/1/16	\$ (11,598.45) \$		\$ 11,591.10		\$ 49,695.26 \$		•	28,246.58 \$	Management 4,661.52		S - \$			Conservancy 975.05
Revenues FY17	\$ 6,893.21 \$	11,349.00	\$ 5,323.50				\$	6,842.92			\$ 12,500.00 \$	50.00 \$	12,970.00	
Expenditures FY17	\$ 84,434.44 \$	11,349.00	\$ 4,926.39		\$ 4,375.38 \$	2,468.11	\$	20,068.39			\$ 12,500.00			
Fund Balance 4/30/17	\$ (89,139.68) \$	-	\$ 11,988.21	\$ 7,206.21	\$ 45,319.88 \$	48,637.15 \$	3,528.71 \$	15,021.11 \$	4,661.52	\$ 0.57	\$ - \$	150.00 \$	12,970.00 \$	975.05
		2054 MS Transport apital Reserve	2055 Work4ME- PAL	2056 Lake Auburn Neighborhood	2057 ASPCA Grant	2058 Barker Mills Greenway	2059 Distracted Driving	2201 EDI Grant	2500 Parks & Recreation	2501 Recreation Donation				
Fund Balance 7/1/16	\$ 2,357.75 \$	230,363.06	\$ (10,824.92)	\$ 125.00	\$ 800.00 \$	(36,787.03) \$	(720.00) \$	(1,336,528.99) \$	285,658.91	\$ 1,757.00				
Revenues FY17					\$	34,189.60 \$	20,231.00	\$	158,420.55					
Expenditures FY17			\$ 14,441.21			\$	16,242.00 \$	875.00 \$	285,910.99					
Fund Balance 4/30/17	\$ 2,357.75 \$	230,363.06	\$ (25,266.13)	\$ 125.00	\$ 800.00 \$	(2,597.43) \$	3,269.00 \$	(1,337,403.99) \$	158,168.47	\$ 1,757.00				
		2600 J Enterprises	2600 Tambrands II	•		2600 Mall		•	2600 burn Industrial	2600 Auburn Plaza				2600 2600 T Slapshot LLC Hartt Transport Sp
Fund Balance 7/1/16	TIF 4 \$ (127,347.23) \$	TIF 5 14,500.44	TIF 6 \$ (471,229.88)	TIF 7 \$ 2,558.27	TIF 8 \$ 134,174.73 \$	TIF 9 538,642.58 \$	700,419.73 \$	TIF 11 50,183.21 \$	TIF 12 (373,286.94)	TIF 13 \$ 112,923.51	TIF 14 \$ (90,278.95) \$	TIF 16 360.91 \$	TIF 17 388.80 \$	TIF 18 TIF 19 Rev (111,372.97) \$ (5.40) \$ 4,27
Revenues FY17	\$ 576,638.32		\$ 176,598.53		\$ 77,185.73 \$	372,780.12 \$	860,885.79	\$	188,171.36	\$ 159,825.02	\$ 387,537.85 \$	29,290.12 \$	30,977.99 \$	134,178.23 \$ 29,945.42 \$ 4,25
Expenditures FY17	\$ 347,737.66		\$ 70,639.41		\$ 30,874.29	\$	848,570.53	\$	165,536.34	\$ 159,824.92	\$ 705,871.43 \$	29,290.12	\$	169,135.86 \$ 29,945.42 \$ 4,06
Fund Balance 4/30/17	\$ 101,553.43 \$	14,500.44	\$ (365,270.76)	\$ 2,558.27	\$ 180,486.17 \$	911,422.70 \$	712,734.99 \$	50,183.21 \$	(350,651.92)	\$ 112,923.61	\$ (408,612.53) \$	360.91 \$	31,366.79 \$	(146,330.60) \$ (5.40) \$ 4,45

"Maine's City of Opportunity"

Financial Services

To: Peter Crichton, City Manager From: Jill Eastman, Finance Director

Re: Arena Financial Reports for April 30, 2017

Attached you will find a Statement of Net Assets and a Statement of Activities and budget to actual reports for Norway Savings Bank Arena for revenue and expenditures as of April 30, 2017.

NORWAY SAVINGS BANK ARENA

Statement of Net Assets:

The Statement of Net Assets lists current assets, noncurrent assets, liabilities and net assets and shows a comparison to the previous month, in this case, March 31, 2017.

Current Assets:

As of the end of April 2017 the total current assets of Norway Savings Bank Arena were (\$554,547). These consisted of cash and cash equivalents of \$91,201, accounts receivable of \$51,648, and an interfund payable of \$697,396.

Noncurrent Assets:

Norway's noncurrent assets are equipment that was purchased, less depreciation (depreciation is posted at year end). The total value of the noncurrent assets as of April 30, 2017 was \$318,203.

Liabilities:

Norway Arena had accounts payable of \$10,744 as of April 30, 2017.

Statement of Activities:

The statement of activities shows the current operating revenue collected for the fiscal year and the operating expenses as well as any nonoperating revenue and expenses.

The operating revenues for Norway Arena through April 2017 are \$951,854. This revenue comes from the concessions, sign advertisements, pro shop lease, youth programming, shinny hockey, public skating and ice rentals.

The operating expenses for Norway Arena through April 2017 were \$1,060,801. These expenses include personnel costs, supplies, utilities, repairs, rent, capital purchases and maintenance.

As of April 2017 Norway Arena has an operating loss of \$108,947 compared to the March 2017 operating loss of \$35,977 an increase in the operating loss for the fiscal year of \$72,970.

As of April 30, 2017 Norway Arena has a decrease in net assets of \$108,947.

The budget to actual reports for revenue and expenditures, with comparison to the same period last year show that revenue for FY17 is \$46,427 more than in FY16 and expenditures in FY17 are \$27,625 more than last year in April.

CITY OF AUBURN, MAINE Statement of Net Assets Norway Savings Bank Arena April 30, 2017

Business-type Activities - Enterprise Fund

		April 30, 2017		March 31, 2017		ncrease/ Decrease)
ASSETS						-
Current assets:						
Cash and cash equivalents		\$ 91,201	\$	91,201	\$	-
Interfund receivables		\$ (697,396)	\$	(703,535)	\$	6,139
Prepaid Rent		\$ -	\$	-	\$	-
Accounts receivable		51,648		120,013	\$	(68, 365)
	Total current assets	(554,547)		(492,321)		(62,226)
Noncurrent assets:						_
Capital assets:						
Buildings		35,905		35,905		-
Equipment		417,455		417,455		-
Land improvements		-		-		-
Less accumulated depreciation		(135,157)		(135,157)		-
	Total noncurrent assets	318,203		318,203		-
	Total assets	(236,344)		(174,118)		(62,226)
LIABILITIES						
Accounts payable		\$ 10,744	\$	-	\$	10,744
Net pension liability		77,298		77,298		-
Total liabilities		88,042		77,298		10,744
NET ASSETS						
Invested in capital assets		\$ 318,203	\$	318,203	\$	-
Unrestricted		\$ (642,589)	\$	(569,619)	\$	(72,970)
Total net assets		\$ (324,386)	\$	(251,416)	\$	(72,970)

CITY OF AUBURN, MAINE

Statement of Revenues, Expenses and Changes in Net Assets Norway Savings Bank Arena

Business-type Activities - Enterprise Funds Statement of Activities

April 30, 2017

	Norway Savings Arena
Operating revenues:	
Charges for services	\$ 951,854
Operating expenses:	224 424
Personnel	281,436
Supplies	67,826
Utilities	210,337
Repairs and maintenance	1,539
Rent	422,070
Depreciation	-
Capital expenses	34,548
Other expenses	43,045
Total operating expenses	1,060,803
Operating gain (loss)	(108,947
Nonoperating revenue (expense):	
Interest income	
Interest expense (debt service)	
Total nonoperating expense	
Gain (Loss) before transfer	(108,947
Transfers out	
Change in net assets	(108,947
Total net assets, July 1	(215,439
Total net assets, April 30, 2017	\$ (324,386

CITY OF AUBURN, MAINE REVENUES - NORWAY SAVINGS BANK ARENA Through April 30, 2017 compared to April 30, 2016

REVENUE SOURCE	FY 2017 BUDGET	Т	ACTUAL REVENUES HRU APR 2017	% OF BUDGET		FY 2016 BUDGET	TI	ACTUAL REVENUES HRU APR 2016	% OF BUDGET	VA	ARIANCE
CHARGE FOR SERVICES											
Concssions	\$ 18,000	\$	4.870	27.06%	\$	30,000	\$	8,563	28.54%	\$	(3,693)
Sponsorships	\$ 230,000	\$	229,391	99.74%	-	230,000		164,247	71.41%	•	65,144
Pro Shop	\$ 8,500	\$	5,429	63.87%		8,500		6,394	75.22%	•	(965)
Programs	\$ 31,000			0.00%	\$	280,000	\$	300,688	107.39%	\$	(300,688)
Rental Income	\$ 672,250	\$	633,402	94.22%	\$	398,500	\$	375,535	94.24%	\$	257,867
Camps/Clinics	\$ 50,000	\$	42,185	84.37%						\$	42,185
Tournaments	\$ 50,000	\$	36,577	73.15%	\$	50,000	\$	50,000	100.00%	\$	(13,423)
TOTAL CHARGE FOR SERVICES	\$ 1,059,750	\$	951,854	89.82%	\$	997,000	\$	905,427	90.82%	\$	46,427
INTEREST ON INVESTMENTS	\$ -				\$	-					
GRAND TOTAL REVENUES	\$ 1,059,750	\$	951,854	89.82%	\$	997,000	\$	905,427	90.82%	\$	46,427

CITY OF AUBURN, MAINE EXPENDITURES - NORWAY SAVINGS BANK ARENA Through April 30, 2017 compared to April 30, 2016

DESCRIPTION	FY 2016 BUDGET	 ACTUAL PENDITURES IRU APR 2017	% OF BUDGET	FY 2015 BUDGET	 ACTUAL XPENDITURES HRU APR 2016	% OF BUDGET	VA	ARIANCE
Salaries & Benefits	\$ 311,000	\$ 281,436	90.49%	\$ 311,000	\$ 292,959	94.20%	\$	(11,523)
Purchased Services	\$ 87,306	\$ 44,584	51.07%	\$ 96,150	\$ 62,236	64.73%	\$	(17,652)
Supplies	\$ 37,150	\$ 67,826	182.57%	\$ 17,500	\$ 28,699	163.99%	\$	39,127
Utilities	\$ 199,800	\$ 210,337	105.27%	\$ 200,200	\$ 183,405	91.61%	\$	26,932
Capital Outlay	\$ 57,000	\$ 34,548	60.61%	\$ 57,000	\$ 1,600	2.81%	\$	32,948
Rent	\$ 507,000	\$ 422,070	83.25%	\$ 507,000	\$ 464,277	91.57%	\$	(42,207)
	\$ 1,199,256	\$ 1,060,801	88.45%	\$ 1,188,850	\$ 1,033,176	86.91%	\$	27,625
GRAND TOTAL EXPENDITURES	\$ 1,199,256	\$ 1,060,801	88.45%	\$ 1,188,850	\$ 1,033,176	86.91%	\$	27,625



"Maine's City of Opportunity"

Financial Services

To: Peter Crichton, City Manager From: Jill Eastman, Finance Director Re: Financial Reports for April, 2017

Attached you will find a Statement of Net Assets and a Statement of Activities and budget to actual reports for Ingersoll Turf Facility for revenue and expenditures as of April 30, 2017.

INGERSOLL TURF FACILITY

Statement of Net Assets:

The Statement of Net Assets lists current assets, noncurrent assets, liabilities and net assets as of April 30, 2017.

Current Assets:

As of the end of April 2017 the total current assets of Ingersoll Turf Facility were \$49,091. This consisted of an interfund receivable of \$49,091 an increase from March of \$7,199.

Noncurrent Assets:

Ingersoll's noncurrent assets are the building and equipment that was purchased, less depreciation. The total value of the noncurrent assets as of April 30, 2017 was \$195,659.

Liabilities:

Ingersoll had accounts payable of \$448 as of April 30, 2017.

Statement of Activities:

The statement of activities shows the current operating revenue collected for the fiscal year and the operating expenses as well as any nonoperating revenue and expenses.

The operating revenues for Ingersoll Turf Facility through April 2017 are \$155,863. This revenue comes from the sponsorships, programs, rental income and batting cages.

The operating expenses for Ingersoll Turf Facility through April 2017 were \$106,780. These expenses include personnel costs, supplies, utilities, repairs, capital purchases and maintenance.

As of April 2017 Ingersoll has an operating gain of \$49,083 compared to March's of \$42,332.

As of April 30, 2017 Ingersoll has an increase in net assets of \$49,083.

The budget to actual reports for revenue and expenditures, show that the revenue for FY17 compared to FY 16.

Statement of Net Assets Ingersoll Turf Facility April 30, 2017 Business-type Activities - Enterprise Fund

		April 30 2017		March 31 2017		Increase/ (Decrease)	
ASSETS							
Current assets:							
Cash and cash equivalents			\$	-	\$	-	
Interfund receivables/payables		\$ 49,091	\$	41,892		7,199	
Accounts receivable		-		-		-	
	Total current assets	49,091		41,892		7,199	
Noncurrent assets:							
Capital assets:							
Buildings		672,279		672,279		-	
Equipment		86,625		86,625		-	
Land improvements		18,584		18,584		-	
Less accumulated depreciation		(581,829)		(581,829)		-	
	Total noncurrent assets	195,659		195,659		-	
	Total assets	244,750		237,551		7,199	
LIABILITIES							
Accounts payable		\$ 448	\$	-	\$	448	
Total liabilities		448		-		448	
NET ASSETS							
Invested in capital assets		\$ 195,659	\$	195,659	\$	-	
Unrestricted		\$ 48,643	\$	41,892	\$	6,751	
Total net assets		\$ 244,302	\$	237,551	\$	6,751	

CITY OF AUBURN, MAINE

Statement of Revenues, Expenses and Changes in Net Assets Ingersoll Turf Facility

Business-type Activities - Enterprise Funds Statement of Activities April 30, 2017

	Ingersoll Turf Facility
Operating revenues:	
Charges for services	\$ 155,863
Operating expenses:	
Personnel	76,652
Supplies	7,871
Utilities	16,017
Repairs and maintenance	3,371
Rent	-
Depreciation	-
Capital expenses	-
Other expenses	2,869
Total operating expenses	106,780
Operating gain (loss)	49,083
Nonoperating revenue (expense):	
Interest income	_
Interest expense (debt service)	_
Total nonoperating expense	-
Gain (Loss) before transfer	49,083
Transfers out	<u> </u>
Change in net assets	49,083
Total net assets, July 1	195,219
Total net assets, April 30, 2017	\$ 244,302

CITY OF AUBURN, MAINE REVENUES - INGERSOLL TURF FACILITY Through April 30, 2017

REVENUE SOURCE	FY 2017 BUDGET		ACTUAL REVENUES THRU APR 2017		% OF BUDGET	FY 2016 BUDGET		ACTUAL REVENUES THRU APR 2016		% OF BUDGET
CHARGE FOR SERVICES										
Sponsorship	\$	15,000	\$	12,100	80.67%	\$	15,000	\$	7,135	47.57%
Batting Cages	\$	9,940	\$	11,540	116.10%	\$	-	\$	9,430	
Programs	\$	90,000	\$	45,792	50.88%	\$	8,640	\$	45,085	521.82%
Rental Income	\$	100,000	\$	86,431	86.43%	\$ 1	91,300	\$	76,367	39.92%
TOTAL CHARGE FOR SERVICES	\$	214,940	\$	155,863	72.51%	\$ 2	214,940	\$	138,017	64.21%
INTEREST ON INVESTMENTS	\$	-				\$	-			
GRAND TOTAL REVENUES	\$	214,940	\$	155,863	72.51%	\$ 2	14,940	\$	138,017	64.21%

CITY OF AUBURN, MAINE EXPENDITURES - INGERSOLL TURF FACILITY Through April 30, 2017

DESCRIPTION	FY 2017 BUDGET	 ACTUAL PENDITURES IRU APR 2017	% OF BUDGET	_	Y 2016 UDGET	ACTUAL (PENDITURES IRU APR 2016	% OF BUDGET
Salaries & Benefits	\$ 101,899	\$ 76,652	75.22%	\$	102,719	\$ 41,891	40.78%
Purchased Services	\$ 20,750	\$ 6,239	30.07%	\$	20,250	\$ 3,315	16.37%
Programs	\$ 5,000	\$ 6,957	139.14%	\$	-	\$ 5,392	
Supplies	\$ 6,750	\$ 915	13.56%	\$	6,750	\$ 1,086	16.09%
Utilities	\$ 41,320	\$ 16,017	38.76%	\$	44,320	\$ 12,416	28.01%
Insurance Premiums	\$ 2,383	\$ -	0.00%	\$	4,600	\$ -	0.00%
Capital Outlay	\$ -	\$ -		\$	-		
	\$ 178,102	\$ 106,780	59.95%	\$	178,639	\$ 64,100	35.88%
GRAND TOTAL EXPENDITURES	\$ 178,102	\$ 106,780	59.95%	\$	178,639	\$ 64,100	35.88%